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MICROSOFT SOLUTIONS PARTNER | FROM ADVISOR TO IMPACT. FOR 25 YEARS.

Build your Company IQ on Microsoft IQ

How Netwoven turns your organization's own knowledge into agents that work, one business process at a time.

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Microsoft just made your organization's own intelligence the platform

Ignite 2026 opened on November 17 with the launch of Microsoft IQ.

"The idea behind IQ is to help every organization build, retain and continuously improve its own intelligence."

Satya Nadella, Chairman and CEO, Microsoft. Ignite 2026 keynote, November 17, 2026

"Microsoft IQ, the enterprise context management platform that helps organizations create their own IQ."

Yitzhak Kesselman, CVP Microsoft IQ. Azure blog, November 17, 2026

> *The models are the same for everyone. What your agents know about your business is what sets you apart.*

Every company gets the same models; its own IQ is the difference

Microsoft's own framing of the launch, in its words.

4

IQs in Microsoft IQ
Work, Fabric, Foundry and Web IQ

350+

Third-party connectors
Announced with Microsoft IQ

50M+

Agents in Agent 365
Satya Nadella, Nov 17, 2026

0

New SKUs required
Built on products customers already use

Same models for everyone

"Every organization has access to the same frontier models."

- Those models improve every few weeks
- A better model alone doesn't separate you from a competitor

Your IQ is the advantage

"This intelligence is the organization's own IQ."

- How your people work and decide
- Your processes, knowledge and systems of record

You already own the start

"No new SKU or subscription."

- Microsoft IQ is generally available
- It runs on Microsoft 365, Fabric and Foundry

Sources: Microsoft Azure blog, "Introducing the new Microsoft IQ" (Nov 17, 2026); Satya Nadella, Ignite 2026 keynote remarks (Nov 17, 2026); Microsoft Ignite 2026 Book of News.

The question for 2027 isn't which model to buy. It's whose knowledge your agents run on.

Microsoft IQ packages your context once and governs every agent that uses it

Business plugins package the context once so every agent inherits it.

Business plugins Your know-how, curated once and reused	Context	Skills	Authoritative sources	Copilot, Foundry, MCP
Work IQ How your people work	Mail, meetings, chats	Files and people	CRM and ERP records	Past decisions
Fabric IQ The state of the business	OneLake data	Power BI semantic models	Entities and rules	Data agents
Foundry IQ Institutional knowledge	Policies	SharePoint knowledge	Knowledge bases	Permission-aware retrieval
Agent 365 Control plane for every agent	Entra Agent ID	Purview DLP	Observability	Cost and value

Web IQ adds live context from the web; the governance layer works the same across all of it.

Most of what a first Company IQ needs is generally available today

Status as Microsoft published it on November 17, 2026.

Capability	What it adds for your agents	Status
Microsoft IQ platform	One home for enterprise context across the four IQs	**Available**
Work IQ: business applications, Retrieve	CRM and ERP records plus permission-trimmed Microsoft 365 content in one call	**Available**
Work IQ: OpenAI and Anthropic plugins	Work context inside ChatGPT and Claude, not only Copilot	**Available**
Foundry IQ: SharePoint knowledge source	Indexed SharePoint knowledge with permissions support	**Available**
Fabric IQ: semantic models in Copilot	Governed Power BI models answer business questions	**Available**
Agent 365	Identity, security, observability for every agent	**Available**
Business plugins	Reusable, governed context every agent inherits	**Early access**
Work IQ memory; Foundry IQ knowledge graphs	Agents that remember and reason across relationships	**Preview**

Source: Microsoft Azure blog and Ignite 2026 Book of News, November 17, 2026. Early access means Microsoft's Frontier program.

> *You can start in production now and adopt the preview pieces as Microsoft releases them.*

Owning the platform isn't the same as having an IQ

Four reasons agent programs stall, and what Netwoven does about each.

1. Knowledge nobody owns

The best answer is in a folder, a thread and one person's head.

- We pick one process and name the sources it needs
- Each source gets an owner before an agent reads it

2. Permissions never cleaned up

Grounding on SharePoint exposes whatever was overshared.

- Purview oversharing check before anything is grounded
- Sensitivity labels and DLP set on the sources first

3. Every agent relearns the business

Each team rebuilds the same context, prompts and connectors.

- Know-how packaged once as a business plugin
- Every later agent inherits it

4. No line from spend to value

Agent spend grows faster than proof that it pays back.

- Success measure agreed before build
- Agent 365 tracks cost against the outcome

None of these are model problems. Better context and governance fix all four.

We build your Company IQ one business process at a time

Three stages. The first two ship one process into production.

IQ Blueprint

About 3 weeks

Pick one process with a measurable outcome.
Map its sources. Check permissions with Purview.

First business plugin

About 6 weeks

Curate context and skills into a plugin. Ground it on Work Foundry and Fabric IQ. Ship it in Copilot.

Compound

Ongoing

Add the next process to the same plugins.
Measure quality, cost and outcome.

ESTIMATE

What you get

- A blueprint: process, sources, guardrails, success measure
- A business plugin in production, owned by your team
- A 90-day measurement readout

Governed from day one

- Agents registered in Agent 365 with Entra Agent ID
- Purview DLP on every grounded source
- Human approval before consequential actions

Durations are Netwoven estimates for one process. Each later process reuses what the first one built.

Start where better context pays back fastest

First plugins we'd suggest, by function. Microsoft's advice is the same: start with one meaningful process.

Function	First process	What the plugin knows	How you'd measure it
Sales	Account and opportunity prep	CRM history, past proposals, pricing rules, what was said in meetings	Prep time per meeting; proposal turnaround
Delivery and PMO	Project status and risk	Decisions, open asks, deliverables, owners, the statement of work	Hours per status report; risks caught before escalation
Finance	Close and variance explanation	The semantic model, policies, prior commentary	Days to close; analyst hours on commentary
Service	Case resolution	Knowledge articles, product documentation, case history	Time to resolution; first-contact resolution
HR and IT	Policy and request answers	Policies, entitlement rules, ticket history	Tickets deflected; time to answer

Pick the process where a wrong or slow answer costs real money; that's where the measurement is easiest.

Netwoven already runs its own Company IQ on Microsoft 365

OpenWeave, our internal pilot across delivery, sales and product teams, follows the same pattern Microsoft IQ formalizes.

How people work

Work IQ pattern

- Agents read mail, calendar, Teams and files through Microsoft Graph
- Each person's own sign-in and permissions

Business applications

Work IQ pattern

- Agents read and update Dynamics 365 CRM
- Planner tasks from the same conversation

Institutional knowledge

Foundry IQ pattern

- Every engagement keeps a living record in Teams
- Decisions, open asks, deliverables, people

Reusable skills

Business plugin pattern

- One skills library for proposals, decks, status and mail
- Written once in house style, reused by everyone

Human approval

Agent policy pattern

- Every send, save and record change waits for a person
- The person approves the exact text

Governance and cost

Agent 365 pattern

- One governed model router and sign-in broker
- Hosted in Netwoven's own Azure tenant

We bring the operating lessons from running it ourselves, not a slide about what might work.

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Companies that govern their agents report higher returns from AI

IDC study commissioned by Microsoft, more than 5,200 senior IT and business leaders across 28 industries, November 2026.

4x

Average return on AI
Frontier Firms, the top 10% on IDC's scale

2.7x

Average return on AI
Slow adopters, the bottom 30%

87%

Govern and oversee agents
Frontier Firms

51%

Govern and oversee agents
Slow adopters

Read these numbers carefully

Microsoft's own caveat: "These returns are leader-reported, and the research shows association rather than cause." Governance doesn't guarantee the return. It's a habit the leaders share.

Identity

Entra Agent ID for every agent

- Agents get lifecycle and access reviews like people

Data

Purview DLP and labels

- Sensitive content stays out of agent answers

Value

Agent 365 Business Analytics

- Spend tied to the outcome you picked

We build the governance in the first plugin, so the second one scales without a new security review.

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Why Netwoven for your Company IQ

Two platforms. One implementation partner.

MICROSOFT

The enterprise foundation

Microsoft Solutions Partner, 25 years on the platform

- Microsoft 365, Entra, Purview and Fabric configured and governed
- Copilot and Copilot Studio agents grounded on Microsoft IQ
- Agent 365 as the control plane

CLAUDE

Where an agent needs longer reasoning

Microsoft's Work IQ now ships an Anthropic plugin

- Multi-step work and tool use behind a Teams button
- Same governed context, same approvals
- Used where it's the better fit, not by default

We run what we sell

Our own Company IQ is in daily use.

- You get lessons from production, not a pilot plan

Built for your tenant

Your data stays in your Microsoft 365 and Azure.

- Your sign-in, your permissions, your audit trail

We stay for the result

Adoption and measurement are in scope.

- The 90-day readout ties the plugin to the outcome

From advisor to impact. For 25 years. We stay through adoption and the measured result.

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THE ASK

Start with a two-hour Company IQ working session

2 hours
With your process owner and IT lead

1
Business process chosen

1 page
Blueprint you keep

What you leave with

The first process, its knowledge sources, the permissions to fix first, and how you'll measure the result.

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